Sales professional & B2B sales expert

Oliver Schumacher

No more half measures in Sales

Oliver Schumacher is a B2B sales professional and keynote speaker – practical, clear and motivating. With humorous anecdotes and his honest attitude, Oliver Schumacher inspires sales teams to confidently enforce prices, approach acquisition with ease and calmly overcome resistance. His lectures are particularly appreciated because they are not motivational events:…

Topics

- Body Language
- Motivation / Strategy
- Quality / Service Excellence
- Rhetoric / Communication
- Sales Professionals
- Storytelling

Languages

- German

Details & contact information

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