

Negotiation Expert, Entrepreneur, Podcaster

Frédéric Mathier

Frédéric Mathier has learned the negotiation craft in over 2500 business negotiations in practice during more than 10 years as a Purchasing Manager and Strategic Buyer. In the process, he has concluded contracts and projects worth several hundred million CHF. Today, several SMI companies and leading SMEs rely on his expertise. His vision is to make negotiation skills accessible to as many people as possible. As a trained industrial engineer and purchasing manager, he has also been a lecturer and trainer of adults in supply chain management, leadership and negotiation for many years. With his No.1 podcast "Successful Negotiation" in...

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Languages

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Details & contact options

Phone	+41 (0)43 55 66 44 0
Email	frederic.mathier@premium-speakers.com
Short link	https://premium-speakers.com/en/?p=57423