



Expert on Direct Sales, emotional selling, leadership & motivation in sales

## Michael Schulz

Michael Schulz is a direct sales professional, long-time sales manager and passionate trainer and developer. "Emotions are the real decision makers." His clients are sales teams, sales managers, managing directors from small and medium-sized companies, as well as young graduates who are gaining their first experience as managers. As a bridge builder between generations, he prepares Gen Y and Z for the future challenges in sales. As the son of a self-employed man, Michael Schulz (born 1967) was born with the leadership gene. After two apprenticeships and his marketing and communications studies, he started his career as a sales manager...

### Topics

- Change Management
- Crisis Management
- Event / Happening
- Extreme Sports
- Leadership 4.0
- Lifestyle
- Motivation / Strategy
- Next Generation

### Languages

- English
- German

### Details & contact information

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