



The lecture show

Show speach

Ex-secret agent, criminologist, & best-selling author

Leo Martin studied criminal sciences and worked for the German intelligence service for ten years. During this time, he revealed spectacular organized crime cases. His special mission consisted in recruiting and leading informants. As an expert of unconscious thought and behavioural patterns he made complete strangers trust him, disclose their most confidential insider knowledge and work together with the intelligence on a long-term basis.

Today, as the managing director of the Private Institute for Forensic Textanalysis, Leo Martin convicts offenders who anonymously attack, threaten or blackmail companies (www.sprachprofiler.de). With his speaker programme "I see through you! How to read people, the best tricks from the ex-agent." and his training programme "Mission leadership: How to increase your influence on others", he is a regular guest at the top events of leading companies.

His books "Ich krieg dich! Die Kunst, Menschen zu gewinnen", ("I get you" – An ex-agent reveals the best strategies to win people over"), "Ich durchschau dich! Die Kunst, Menschen zu lesen", ("I see through you! How to read people, the best tricks from the exagent.") & "Ich stopp dich! Gefühlsterroristen ausschalten" ("I stop you – how to defeat emotional terrorists) are SPIEGEL best-sellers.



The interactive experience speach & top-class communication show

The art of reading people





How do I know what the other person is thinking? Does he or she want to buy – or only needs a comparative offer? Has the negotiation arrived at a final point – or should we go on? Does the other person say the truth – or tell me lies?

"If you know how to read the other person and interpret his or her behaviour in the right way, you will be able to reconstruct the past and predict the future"

Leo Martin, Ex-secret agent

